

## STATEMENT OF WORK

### OFF-BASE ALCOHOL CONCESSIONAIRE FOR 2024 FRIENDSHIP FESTIVAL

#### YOKOTA AB, JAPAN

1. DESCRIPTION OF SERVICES: The Contractor must provide management, tools, equipment, transportation, and labor necessary to set-up, operate, tear down, and remove a temporary food, beverage, and/or low alcoholic content beverages (up to 7% alcohol content by volume) concession booth for the 2024 Yokota Air Base Friendship Festival (FF) in accordance with this statement of work (SOW) and signed Concessionaire Contract.

#### 2. GENERAL INFORMATION:

2.1 The Contractor must have the ability to comply with installation security and access requirements.

2.1.1 If the contractor has employees who will be assigned to perform services under this contract who are not US citizens or Japanese citizens, their country(ies) of citizenship must be included in the bid solicitation to ensure that base access will not be an issue.

2.1.2 Government will not be liable for any losses that are a result of changes in the countries authorized for installation entry from the time of solicitation until the event dates that result in contractor staff being unable to access the installation on the event dates.

2.2 The Contractor will provide all equipment necessary for operations (to include tables, counters, lights, and tents as needed), labor, and supplies necessary unless specifically outlined in the paragraphs below.

2.3 The Government will provide the following space:

2.3.1 Booth space: is a concrete or asphalt area 10 feet (3m) across the front and 20 feet (6m) of depth on the FF event grounds. Any tents erected that have cloth or tarpaulin covers must fit and remain completely within the confines of the booth space.

2.3.2 Grill space: is defined as the area up to 20 feet (6m) deep immediately behind the booth space where open flame and cooking elements may be used. Booth spaces that are located in an area that is not approved for open flame use will not have this additional space available. Structures with cloth, tarpaulin, or other combustible covers/parts may not be erected in the "grill space". Illustrated examples are shown in Appendix C.

2.4 The Contractor is responsible for providing accurate information by filling out the Electrical Request Form in Appendix B with required voltage, amperage and wattage of all equipment needed for operations. Contractors can request up to a maximum of 2 ea. 20 ampere max 15 ampere nominal 110 volt drops per rented booth space if needed. If the contractor needs 200v power, two of the 20 ampere 110v circuits may be exchanged for one 30 ampere 200 volt 3 phase circuit. The Electrical Request Form must be submitted to the NAF Contracting Office no later than 30 days after the award of this contract.

2.4.1 The temporary power grid may not be stable until 1200 on the Friday prior to the Friendship Festival.

2.4.2 The contractor shall ensure that they do not operate any vehicles on or touching any government provided electrical cables during the execution of this contract. Contractor will be held liable for damaged cables caused by vehicles under their direct control or control of their agents.

2.4.3 When requesting use of 200 volt power:

2.4.3.1 Contractor is responsible for hiring a licensed electrician to convert the plug or create an adapter cable for their equipment can plug into a 20 ampere 200 volt 3 phase receptacle. Government will not rewire contractor owned equipment.

2.4.3.2 If Contractor converts all available 110 volt drops to power 200 volt equipment, they must provide in writing how they intend to meet the lighting requirements as stipulated in paragraph 4.6.

2.4.4 The use of generators in the vendor area is prohibited.

2.4.5 Contractors requesting 200 volt power will be unable to select their own booth location in the booth lottery. The Government will select where to place these Contractor booth spaces to ensure the high draw appliances are balanced across the entirety of the power grid.

2.5 The contractor will provide price boards made of durable materials able to withstand rain and wind, with the prices for all items clearly indicated in both yen and dollars and legible from a minimum of 10 feet from booth.

2.6 The Contractor is not authorized to sell tobacco products, fireworks, glass products, products in glass containers, helium balloons, or hazardous materials. Restrictions on alcoholic beverages that can be sold under this contract are outlined in paragraph 4.

2.7 The Contractor will be solely liable for any assessed duties or taxes associated with or resulting from the purchase of products, import of products, resale of products, or any other actions while operating as a concessionaire under this contract.

### 3. PERFORMANCE AND INSPECTION:

3.1 The Contractor will ensure all operations are in compliance with this SOW and associated contract, as well as applicable regulations to include Yokota AB Instruction 32-2001 Fire Protection and Prevention Program, DAFMAN 91-203 *AF Occupational Safety Fire and Health Standards*, and DAFI 34-107 *Alcoholic Beverage Program*. Prior to the start of the FF, booths must pass inspections conducted by the Fire Department and Wing Safety. Booths will not be allowed to operate until they have passed authority inspections and found in compliance of above guidance.

3.1.1 Booths selling food and beverage (F&B) items will be required to be in compliance with DAFI 48-116 *Food Protection Program* and AFMAN 48-147 *Tri-Service Food Code*, and will

be required to submit and receive an approved Temporary Food Booth Permit at least 8 weeks prior to the event.

3.1.1.1 All F&B items must be procured from approved food sources and properly documented on the Contractor's Temporary Food Booth Application with an Approved Source Memorandum from the Public Health Flight Commander. Concessionaires found to have unapproved food items for sale will be shut down immediately due to zero tolerance for unapproved food source procurement. All food sources must be submitted for vetting by the Public Health office at the when the bid proposal is submitted under this solicitation. Newly submitted food sources will not be accepted after the solicitation closes out.

3.1.1.2 Booths selling F&B items will need to pass additional Public Health inspections prior to and during the FF.

3.1.1.3 Each F&B booth must have two (2) main points of contact (POCs) attend food handler training provided by Public Health completed NLT eight (8) weeks prior to the event.

3.1.1.4 The POCs that receive food handler training from Public Health will be responsible for training and documenting the training of all the other workers in the booth.

3.1.1.5 The documentation of food handler training stipulated will be an inspection item during the food booth inspections referenced in paragraph 3.1.1.2.

3.2 The Contractor is responsible for ensuring operations are conducted in a manner which does not reflect negatively on Yokota Air Base or the US Air Force.

3.4 When the signing representative is not on-site, the Contractor must appoint shift leaders to act as the primary liaison between the Government and the contractor. The shift leader must be familiar with the contractual requirements, rules and restrictions on alcohol sales, and booth operations prior to the event.

3.5 Use of Government Vehicles and equipment in the execution of this contract is prohibited per AFI 24-301 *Vehicle Operations*. NAF OVs registered specifically as rental vehicles for private use may be used if the Contractor is an authorized user.

3.6 The Contractor will only report to the Government Representatives (GR) identified as Contracting Officers (CO) or appointed Contracting Officer Representative (COR) on Friendship Festival concessionaire operations. The assigned GRs for administration of this contract will be provided in memorandum format at the time of award.

#### 4. RULES AND RESTRICTIONS ON ALCOHOL SALES:

4.1 Alcoholic products that may be sold are limited to the following:

4.1.1 Canned alcoholic beverages that have alcoholic content by volume of less than 7%

4.1.2 Draft alcoholic beverages that have alcoholic content by volume of less than 7%

4.1.3 Shochu based mixed drinks such as sours and chu-hai as long as the shochu and mixer primary packaging is not glass and the final product has an alcohol content by volume of less than 7%

4.1.4 Sale of powdered alcohol products is prohibited under this contract.

4.2 To remain in compliance with DAFI 34-107, Contractors will accomplish the following training:

4.2.1 Each contractor will appoint two (2) to three (3) Dram Shop/Bystander Intervention (DSBI) leads that will attend Government provided training on those subjects.

4.2.2 The DSBI leads who received training in 4.2.1 will train all remaining Contractor personnel who will be selling/serving alcoholic beverages to customers.

4.2.3 The Contractor will document the training for all employees selling/serving alcoholic beverages and maintain a copy of that training documentation on-site while operating the booth.

4.2.4 Alcoholic beverage sales will be for on-premises consumption. Take out or package sales are prohibited.

4.3 Contractor personnel will not sell alcoholic beverages to personnel under the age of 20.

4.4 Contractor personnel will not sell alcoholic beverages to any persons who appear obviously intoxicated.

## 5. SET UP:

5.1 The booth location selection lottery will be held in conjunction with the post award briefing to determine where each Contractor will be located at the FF.

5.1.1 The Contractors without 200 volt requirements who do not attend that lottery will be randomly placed as space permits and will be notified by email of their general location.

5.1.2 Due to the zoning of the booths under this solicitation, the Government is unable to provide more than 2 adjacent booth spaces in any single location. Requests for 3 or more booth spaces will be split into multiple locations.

5.2 The Contractor may begin setting up their booth after 0900 on the Friday prior to the Friendship Festival.

5.2.1 Prior to erecting any structures on the assigned booth location, the Contractor will need to verify the space location on site with the GR. The booth must be ready for operation no later than 0800 on the Saturday of the Friendship Festival.

5.3 The booth must have at least three (3) solid sides and be constructed solidly enough to withstand winds of up to 20 knots. The sides must be able to keep small children and customers passing through into the booth or to the space behind the booth.

5.4 All exposed wooden surfaces and edges of sheet metals or plastics used on the booth must be sanded, painted, dressed or covered in a way to minimize visitor injury.

5.5 All booths located outside the hangar must have a roof. The roof may be made out of a solid material or a professional canopy. Canopies/roofs/attachments must be secured immediately upon erection so as not to blow away in winds of up to 20 knots. Contractors will be held liable for personal injuries and property damage that occurs as a result of inadequately secured items.

5.6 Contractors with booths located outside will need to provide lights for the safety of workers and visitors during the hours of darkness. These lights must be included on their Electrical Request Form.

5.7. All F&B booths shall be protected against the entry of insects and rodents by ensuring the food items are:

- a) Stored at least 6 inches off the ground AND
- b) Stored covered in sealed containers, AND
- c) Foods are refrigerated when not in use.

5.8. Transport food items in a clean vehicle and in a manner that will not subject the food to contamination.

5.9. All F&B booths will display a disclaimer sign stating food sources and food preparation is not regulated by military health authorities. (Signs will be provided by Government)

## 6. DURING THE FESTIVAL:

6.1 Concession sales may be conducted between the hours of 0900 – 2040 on both Saturday and Sunday of the Friendship Festival. Contractors must cease sales immediately at 2040 so as not to impede the escort of visitors from the festival site by Security Forces.

6.2 In the event of a real world incident (i.e. lightning within 10 miles, TCCOR issue, etc.), early closure and evacuation of the festival area may result in a temporary halt of sales until it is safe to resume. The Government is not liable for reimbursement of lost sales or supplies. F&B booths may need to be re-inspected by Public Health after the real world incident is under control before sales can resume.

6.3 Running water will be available at centralized locations at the FF. Depending on the booth location, the nearest location could be up to 300 yards away. Concessionaires will need to plan for this contingency.

6.4 The contractor must not place items that impede traffic flow or create an obstacle or tripping hazard in front of the booth in the festival/customer area. This includes condiment tables, photo boards, and any other items that protrude beyond the front line of the booth space.

6.5 Each Contractor will be issued vehicle passes that authorize entry to the base for registered vehicles and passengers and also allows passage beyond the traffic control points to drop off goods and parking at the authorized parking lot. Registration for these vehicles and passengers is due eight (8) weeks prior to the event or thirty (30) days after award, whichever is later. The

vehicle passes must be displayed on the dashboard of the vehicle at all times while on Yokota AB.

6.5.1 Vehicle passes will be limited to the following quantities for each vendor regardless of the quantity of booth spaces requested:

6.5.1.1 Maximum of two (2) vehicle passes to be used only for set-up and tear down vehicles which can enter the base from 0900 - 2200 on 17 May and 1800 – 2200 19 May 2024. The vehicles registered for this purpose are not authorized to park in the vendor parking lot during the hours of the festival.

6.5.1.2 Vehicle passes to be used for entry between the hours of 0900 - 2200hrs on 17 May and 0600 - 2200hrs on 18-19 May for transport of food, supplies, and/or personnel to the festival area. These vehicles are authorized to remain in the vendor parking lot during the festival and may exit/enter as needed to retrieve additional supplies/inventory from off-base during the event. These vehicles are separate from the 2 vehicles authorized in 6.5.1.1. These are limited based on the number of booth spaces secured by the Contractor:

6.5.1.2.1 1 - 2 Booth spaces, 3 vehicles maximum

6.5.1.2.2 3 - 4 Booth spaces, 4 vehicles maximum

6.5.1.2.3 5 spaces or more, 5 vehicles maximum

6.5.1.3 On a case by case basis, vehicles such as refrigerator trucks and kitchen cars may be granted passes in addition to the above listed passes, however the following limitations apply:

6.5.1.3.1 The vehicle must fit in the rear area of the booth that is defined as the “grill space” (10’ wide x 20’ deep per booth space)

6.5.1.3.2 The vehicle must be put in place before the booth is erected and cannot be moved until after the booth is torn down at the end of event. At no time is the vehicle authorized to drive over or touch any electrical cabling. Electrical cabling that is driven over will be assumed internally damaged and the contractor will be held liable for the replacement cost.

6.5.1.3.3 The vendor must provide a layout of where they are going to place the vehicle, the dimensions of the vehicle, and the locations of cooking devices in the booth area.

6.5.1.3.4 The vendor will be unable to refuel the vehicle during the festival.

6.5.2 All vehicles except those authorized in 6.5.1.3 must be off of the flight line area (including McGuire Ave. and its adjacent parking lots) and parked in the authorized vendor parking lot absolutely no later than 0815 each morning of the festival.

6.5.3 The only area authorized inside the traffic control points for Contractor parking is the Vendor parking lot. If the Vendor parking lot is full, The Contractors will be required to park outside of the traffic control points in authorized parking areas available to the general public.

6.5.4 If any vehicles are found parked in a place other than the designated parking areas as stipulated in para 6.5.2 – 6.5.3, the pass will be traced back to the Contractor and they will be given one (1) warning move the vehicle. If the Contractor does not respond within 15 minutes, the CO or COR may direct Contractor sales cease until the vehicle is moved.

6.5.5 Vehicles dropping off goods during the FF may unload at the curb on Davis Street by Bldg. 820. Ensure not to block the entrance and exit to the parking lots adjacent to the buildings. The parking lot in between these two buildings is used for handicapped access and emergency response vehicles, therefore Contractor vehicles are not authorized to enter under any circumstances. At no time can you leave the vehicle unattended at the curb as this area is also used for shuttle bus drop-off and pick-up.

6.5.6 Vehicles will be allowed back into the festival area at or around 2110. The exact time is dependent on Security Forces completing the escort to the gate for all of our visitors.

6.6 The Contractor must ensure staff working in the booths do not consume alcoholic beverages or use tobacco products including all products that may be configured to deliver nicotine, including but not limited to, cigars; cigarettes; electronic cigarettes (e-cigarettes); stem pipes; water pipes; hookahs; vaporizers; smokeless products that are chewed, dipped, sniffed, or “vaped”; and any other nicotine delivery system that the Food and Drug Administration (FDA) defines as a tobacco product while working inside the booth.

6.7 All sales must be made inside the booth set up in the authorized location for each Contractor. Roving sales around the grounds is prohibited. Barkers may only work in the space of up to thirty (30) ft. immediately to the front of the booth.

6.7.1 No Contractor staff will operate in front of other vendor booths, pull customers from other booth lines, or engage in activities that would hinder the normal business operation of the other vendors.

6.7.2 Contractors will control the lines for their booth(s) to ensure that the line forms in a way that it does not impede or interfere with customer access to any adjacent booths. Contractors will need to have equipment or personnel available to create alternating direction ques when their line exceeds more than 5 concrete squares from the front of their booth. The first fully exposed square from the front edge of the booth will be counted as square 1.

6.8 If contractors are using a stereo to play music or having performances in or around their booth to attract customers, it is the responsibility of the contractor to insure that:

6.8.1 All equipment is set up within the confines of the purchased booth space area with no parts protruding beyond into the festival area.

6.8.2 The volume of material (music, spoken word, etc.) through the sound system or other means of amplification used does not exceed 85dbA, slow, measured at 1 meter from the source.

6.8.3 The crowd that gathers does not impede the operation of or customer flow to adjacent booths. In the event that the crowd expands and starts to block adjacent booths, it is the

responsibility of the contractor to stage personnel to control the crowd to ensure no negative impact is caused by the crowd increasing in size.

6.8.4 In the event that the contractor is unable to control the crowd that gathers, they must cease the performance(s) immediately.

6.9 The sale of glass containers is not authorized at the FF. Contractors should put forth their best effort to not use any vessels or purchase any products in glass containers. Any glass items used in operations must stay within the confines of the booth and may not be put out for public use or consumption. The Contractor is responsible for ensuring final disposal and clean-up of any broken glass items that they bring on to the festival area.

6.10 Contractors in violation of the terms of this SOW and Concessionaire Contract will be given one warning to implement corrective actions. A second violation will result in the booth being shut down and electricity being shut off for that space for the remainder of the festival.

## 7. REFUSE AND COLLECTION:

7.1 During operations, the Contractor will deliver trash to the locations identified as dumpster collection points. The Contractor may not use the general collection cans in the event visitor area.

7.1.1 The Government will provide a map on the Friday prior to the event indicating specific disposal sites for the following:

- a. General waste
- b. Waste oil disposal
- c. Ash from charcoal grills (may not be disposed of in dumpsters)
- d. Food waste must be disposed in the identified food waste disposal cans on the festival map

7.2 The contractor is responsible for delivering any trash following tear-down (i.e. pallets, tent weight materials, etc.) to the dumpster if no longer needed.

7.3 In the event that cooking oil is spilled on the ramp, the contractor must immediately notify the GR of the incident. Vendors using large quantities of cooking oil (i.e. deep fat fryers, etc) must be prepared for spill clean-up with non-clumping oil absorbents.

7.4 The contractor must ensure that food waste is not washed down any drains except those specified for pot/pan washing. Prior to washing pots and pans, the contractor must put forth their best effort to remove all food waste from the pots/pans and disposing of that waste the appropriate trash container.



## 8. TEAR-DOWN:

8.1 Concession booth and equipment must be removed from the festival area immediately following the close of the festival at 2100 on Sunday and must be completed no later than 0100hrs on Monday.

8.2 The Contractor must ensure that when removing nails, bolts, screws, and washers that they are all collected and no additional debris is left on the ground.

8.3 When emptying coolers or other containers containing large quantities of liquids, take them to a nearby drain to dump them, do not dump them in the middle of the booth area.

8.4 In the event that cooking oil is spilled on the tarmac, contact the NAF Contracting Officer immediately.

8.5 At least one Contractor representative must remain at the booth location from 2100hrs on 19 May until all contractor owned property/equipment is removed from the booth space and grilling space.

8.6 The Government may dispose of any unattended property/equipment remaining on the festival grounds after 2200hrs on 19 May following conclusion of the Friendship Festival. Contractor will be liable for any costs incurred due to the disposal of leftover booths/equipment (labor, equipment, disposal fees, etc.).

8.7 The contractor must ensure that they have adequate vehicle operators on-site prior to installation entry shutdown at 2200hrs Sunday to remove all the contractor equipment and supplies from Yokota Air Base. Chauffeured services rate/minimum charges at FSS Vehicle Operations will be used if a Government operator is used to move a vendor vehicle off-base. In the event of an accident, the vendor's liability insurance will be used to cover any damages/liabilities. Any damage that is not covered by the vendor's liability insurance will be the responsibility of the vendor.

9. POSTPONEMENT/CANCELLATION: 374 AW reserves the right to postpone or cancel the FF partially or in its entirety. In case of cancellation, the Government will not cover any Concessionaire costs.

## 10. REQUIRED SUBMISSIONS:

10.1. The following must be submitted to contracting office by midnight on 31 Jan 2024 for consideration:

10.1.1 Concession Plan to include number of spaces requested, if the spaces need to be collocated, booth layout (see para 5.5.1.3.3), menu, and main and alternate contact email and phone numbers.

10.1.2 The Menu Submission Spreadsheet (Appendix A) detailing list of menu items planned for sale, cost of the goods, and intended sell price in Yen.

10.1.3 Electrical Requirements sheet (Appendix B)

10.1.4 List of sources for food/beverage items that will be procured/served under this contract (Appendix D).

10.2 The booth fee is due upon signing, or within ten (10) days following the signing of the contract. This fee is non-refundable once the contract is signed and the fee is paid.

10.3 A list of vehicles and passengers of those vehicles (see para 5.5) is due to the NAF Contracting office NLT eight (8) weeks prior to the event or 30 days after award, whichever is later.

10.4 Proof of Purchase of Liability Insurance that has at least ¥300,000,000 coverage must be submitted to the NAF Contracting Office NLT twenty-one (21) days after award of this contract. If there are stipulations regarding bodily injury per person and property damage the policy should meet or exceed the following minimums:

10.4.1 Bodily Injury Liability: ¥50,000,000 per person

10.4.2 Property Damage Liability: ¥50,000,000 per incident

10.5 For booths selling F&B items, the following are due to the Public Health office NLT eight (8) weeks prior to the event.

10.5.1 Registration paperwork provided by Public Health for food booth sales.

10.5.2 Proof of food handler training

10.5.3 Receipts or order confirmation from approved food source(s) for all F&B items purchased for sale at the Friendship Festival.